

# Lapham Hickey Steel

PAWCATUCK, CONNECTICUT





Lapham Hickey Steel is a family-owned full steel line service center for steel, inventory management, and value-added service needs, offering a spring steel stock and coil processing and manufacturing services. Headquartered in Chicago with multiple offices through the country, they maintain a 61,000 square feet facility running one shift in Pawcatuck, Connecticut.

## CHALLENGE

ESC was tasked with developing a comprehensive energy efficiency project that would address the needs of the building's aging mechanical systems, while improving plant efficiency and performance and optimizing employee comfort.

## SOLUTION

Over 200 LED lighting fixtures with integrated occupancy and dimming controls were installed. A high efficiency rotary screw air compressor with a Variable Speed, Variable Frequency Drive and premium Totally Enclosed, Fan-Cooled (TEFC) motor was installed, as well as two high efficiency rooftop HVAC units equipped with Variable Frequency Drives (VFD's), dual enthalpy economizer optimization, demand CO<sub>2</sub> ventilation and programmable thermostats.

## RESULTS

ESC delivered a turn-key project that secured an Eversource Energy incentive of nearly \$86,000, which represents 61% of the total project cost and was financed with a no interest energy loan with no capital outlay, which generates net positive cash flow over the three year term that can be used for operating capital. The upgrades will save Lapham-Hickey Steel \$19,000 annually on gas and electric expenses and an estimated \$256,000 over the life of the equipment, while offering improved plant performance and increased light quality and comfort for the employees.

## CLIENT

Lapham Hickey Steel

#### **CLIENT REFERENCE**

Mike Mussatto General Manager

#### PROJECT LOCATION

28 Hickey Drive, Pawcatuck, CT

#### SCOPE OF THE PROJECT

LED Lighting, Air Compressor, HVAC

## PROJECT TYPE

**Energy Services** 

#### PROJECT SIZE

200 LED lighting fixtures, 2 high efficiency rooftop HVAC units, 1 high efficiency rotary screw air compressor

#### **BUILDING TYPE**

Manufacturing

## ESC TEAM MEMBERS/ROLES

Patrick Burns, Account Manager Daniela Iozzo, Project Manager